

DFA1 form approved  
By Board of the Bank of Lithuania  
2015 November 12 Resolution No. 03-174

**ERGO Life Insurance SE**

110707135, Geležinio Vilko 6A, 8 5 2683000, [info@ergo.lt](mailto:info@ergo.lt)

**FINANCIAL STATEMENTS OF INSURANCE AND REINSURANCE  
ACTIVITY**

2020.12.31

General Manager    Bogdan Benczak

Chief accountant    Jelena Panfilova

Chief actuary        Dr. Gintaras Bakštys

## Balance sheet

No.	Articles	Financial Year	
		1	2
1	INTANGIBLE NON-CURRENT ASSETS	1 143 254,00	871 404,00
2	Goodwill	0,00	0,00
3	Software	1 090 986,00	817 704,00
4	Other intangible non-current assets	52 268,00	53 700,00
5	INVESTMENTS	278 638 927,00	267 739 351,00
6	Land, buildings, and other real estate	1 157 684,00	1 774 995,00
7	Occupied by insurance company for its own activities	1 157 684,00	1 756 060,00
8	Land	0,00	0,00
9	Buildings	0,00	0,00
10	Other	1 157 684,00	1 756 060,00
11	Investment property	0,00	18 935,00
12	Land	0,00	18 935,00
13	Buildings	0,00	0,00
14	Investments in subsidiaries and associates	4 677 870,00	4 677 870,00
15	Debt securities of subsidiaries and loans granted to subsidiaries	4 677 870,00	4 677 870,00
16	Debt securities issued by associated companies and loans granted to associated companies	0,00	0,00
17	Shares issued by associated companies	0,00	0,00
18	Debt securities issued by associated companies and loans granted to associated companies	0,00	0,00
19	Other financial investments	272 803 373,00	261 286 486,00
20	Shares, other variable interest securities and units of unit trust	18 719 434,00	26 781 873,00
21	Listed	13 240 705,00	19 636 447,00
22	Not listed	5 478 729,00	7 145 426,00
23	Debt and other fixed interest securities	248 078 322,00	227 877 839,00
24	Government, central bank and municipal securities	189 323 319,00	189 446 277,00
25	Securities issued by other business entities	58 755 003,00	38 431 562,00
26	Loans secured in with mortgages	0,00	0,00
27	Other loans	6 005 617,00	6 004 493,00
28	Deposits in credit institution	0,00	0,00
29	Financial instruments derivatives	0,00	0,00
30	Other investments into real estate	0,00	622 281,00
31	Deposits at the reinsured	0,00	0,00
32	OTHER LIFE INSURANCE INVESTMENTS	57 168 766,00	51 889 808,00
33	Life insurance investments with investments risk taken by the insured	39 653 467,00	32 311 935,00
34	Investments for unit linked life insurance	17 515 299,00	19 577 873,00
35	Professional pension accumulation investment		
36	REINSURANCE ASSETS	128 453,00	160 591,00

37	Provision for unearned premiums	0,00	0,00
38	Outstanding claims technical provision	128 453,00	160 591,00
39	Life insurance mathematical technical provision	0,00	0,00
40	Technical provision for rebates	0,00	0,00
41	Other technical provision	0,00	0,00
42	ACCOUNTS RECEIVABLE	8 521 327,00	9 490 032,00
43	Amounts receivable from insurance activities	8 028 670,00	9 083 306,00
44	The insured	8 025 068,00	9 073 009,00
45	Intermediaries	3 602,00	10 297,00
46	Others	0,00	0,00
47	Accounts receivable from inward and outward reinsurance activities	71 796,00	1 444,00
48	The reinsured	0,00	0,00
49	Reinsurers	71 796,00	1 444,00
50	Intermediaries	0,00	0,00
51	Others	0,00	0,00
52	Other accounts receivable	420 861,00	405 282,00
53	OTHER ASSETS	10 826 927,00	9 080 969,00
54	Tangible assets and inventories	499 318,00	504 290,00
55	Motor vehicles	69 024,00	102 563,00
56	Office and other equipment	235 802,00	191 752,00
57	Inventories	1 666,00	3 041,00
58	Prepayments	69 668,00	96 474,00
59	Deferred profit tax assets	123 158,00	110 460,00
60	Prepaid profit tax	0,00	0,00
61	Cash at bank and in hand	10 327 609,00	8 576 679,00
62	Other assets	0,00	0,00
63	ACCRUED INCOME AND DEFERRED COSTS	5 240 302,00	5 610 118,00
64	Accrued interest and rental income	0,00	0,00
65	Deferred acquisition costs	4 996 925,00	5 380 348,00
66	Other accrued income	0,00	0,00
67	Other deferred costs	243 377,00	229 770,00
<b>68</b>	<b>TOTAL ASSETS</b>	<b>361 667 956,00</b>	<b>344 842 273,00</b>
69	CAPITAL AND RESERVES	88 174 575,00	75 715 471,00
70	Share capital	4 380 213,00	4 380 213,00
71	Share premium (surplus of nominal value)	15 129 289,00	15 129 289,00
72	Own shares (-)	0,00	0,00
73	Revaluation reserve	43 897 652,00	36 880 062,00
74	Intangible assets	0,00	0,00
75	Long term tangible	0,00	0,00
76	Financial assets	43 897 652,00	36 880 062,00
77	Reserves	740 211,00	740 211,00

78	Mandatory reserve	450 591,00	450 591,00
79	Other reserves	289 620,00	289 620,00
80	Profit (loss) to be carried forward from previous year(+/-)	18 585 696,00	13 013 181,00
81	Retained earnings (losses) of the current year (+/-)	5 441 514,00	5 572 515,00
82	FINANCING (GRANTS AND SUBSIDIES)	0,00	0,00
83	SUBORDINATED LIABILITIES	0,00	0,00
84	TECHNICAL PROVISIONS	263 642 490,00	259 557 712,00
85	For insurance liabilities	246 127 191,00	239 979 839,00
86	Provision for unearned premiums	12 377 623,00	11 880 726,00
87	Outstanding claims technical provision	8 433 231,00	7 424 190,00
88	Life insurance mathematical technical provision	183 535 418,00	185 964 106,00
89	Technical provision for rebates	2 127 453,00	2 397 312,00
90	Other technical provision	0,00	1 570,00
91	Technical provision for life insurance with the investment risk borne by the insured	39 653 466,00	32 311 935,00
92	Other technical provision for insurance liabilities	0,00	0,00
93	For financial liabilities	17 515 299,00	19 577 873,00
94	Technical provision for financial liabilities, where the investment risk borne by the insured	17 515 299,00	19 577 873,00
95	Technical provision for professional pension accumulation activities	0,00	0,00
96	Technical provision for pension accumulation activities	0,00	0,00
97	Technical provision for other financial liabilities	0,00	0,00
98	PROVISIONS	0,00	0,00
99	Provision for pensions and similar liabilities	0,00	0,00
100	Provision for taxation	0,00	0,00
101	Other provision	0,00	0,00
102	DEPOSITS OF REINSURERS	0,00	0,00
103	LIABILITIES	9 850 891,00	9 569 090,00
104	Liabilities from insurance activities	4 301 229,00	3 975 802,00
105	Liabilities to the insured	3 388 406,00	3 034 697,00
106	Liabilities to intermediaries	912 823,00	941 105,00
107	Other liabilities from insurance activities	0,00	0,00
108	Liabilities from inward and outward reinsurance activities	303 600,00	243 638,00
109	Liabilities to the reinsured	0,00	0,00
110	Liabilities to the reinsurers	303 600,00	243 638,00
111	Liabilities to intermediaries	0,00	0,00
112	Other liabilities from inward and outward reinsurance activities	0,00	0,00
113	Issued debt securities converted debts to be specified separately	0,00	0,00
114	Debts to credit institutions	0,00	0,00
115	Financial instruments derivatives	0,00	0,00
116	Taxes, social security and other liabilities	5 246 062,00	5 349 650,00
117	Taxes	729 146,00	583 170,00

118	Compulsory social security contributions	81 347,00	69 998,00
119	Salaries	175 026,00	160 593,00
120	Other liabilities	4 260 543,00	4 535 889,00
121	ACCRUED COSTS AND DEFERRED INCOME	0,00	0,00
122	Accrued costs	0,00	0,00
123	Deferred income	0,00	0,00
124	<b>TOTAL EQUITY AND LIABILITIES</b>	<b>361 667 956,00</b>	<b>344 842 273,00</b>

## Income statement and statement of comprehensive income

No.	Articles	Financial Year	
		1	2
<b>1</b>	<b>EARNED PREMIUMS NET OF REINSURERS' SHARE</b>	<b>73 736 713,00</b>	<b>71 323 009,00</b>
2	Gross premium written	75 196 124,00	71 637 033,00
3	Outward premiums (-)	-962 514,00	-901 969,00
4	Change in technical provision for premiums unearned (-/+)	-496 897,00	587 945,00
5	Change in the reinsurers' share in technical provision for premiums unearned (-/+)	0,00	0,00
6	Income of contract management (fee and commission income)	573 135,00	565 624,00
<b>7</b>	<b>INSURANCE CLAIM, NET OF REINSURERS' SHARE EXPENSES (-)</b>	<b>-54 703 414,00</b>	<b>-54 722 121,00</b>
8	Claim paid (-)	-43 891 337,00	-44 564 612,00
9	Redeemable amounts (-)	-7 996 572,00	-6 579 429,00
10	Claims settlement expenses (-)	-1 794 754,00	-1 876 415,00
11	Amounts recovered (+)	3 258,00	4 943,00
12	Reinsurers' share (+)	17 170,00	79 138,00
13	Change in the technical provision for claims outstanding (-/+)	-1 009 041,00	-1 797 204,00
14	Reinsurers' share (+)	-32 138,00	11 458,00
15	RETURNED (PAYABLE) INSURANCE PREMIUMS (PROFIT PARTICIPATION), NET OF REINSURERS' SHARE (-)	269 859,00	253 737,00
16	Change in life insurance mathematical technical provision, net of reinsurers share +/-	2 428 688,00	1 347 050,00
17	Change in technical provision for rebates (-/+)	1 570,00	-1 570,00
18	Reinsurers' share (+)	-7 341 532,00	-9 101 107,00
19	Change in technical provision for life insurance with the investment risk borne by the insured (+/-)	-1 129 982,00	-2 757 154,00
20	Change in technical provision for financial liabilities, where the investment risk borne by the insured (+/-)	0,00	0,00
21	Change in other technical provision for insurance liabilities (+/-)	0,00	0,00
<b>22</b>	<b>NET OPERATING EXPENSES (-)</b>	<b>-15 948 656,00</b>	<b>-15 587 372,00</b>
23	Acquisition costs (-)	-11 542 501,00	-10 875 040,00
24	Change in deferred acquisition costs (-/+)	-383 423,00	-265 736,00
25	Administrative expenses (-)	-4 407 182,00	-4 868 526,00
26	Reinsurance commissions and reinsurers' profit share (+)	384 450,00	421 930,00

<b>27</b>	<b>INVESTING INCOME</b>	<b>7 353 986,00</b>	<b>8 600 904,00</b>
28	Income from participating in other companies	2 000 000,00	2 000 000,00
29	Income from land and buildings	69,00	11 344,00
30	Income from other investments	4 796 185,00	5 338 898,00
31	Reverse of impairment	0,00	0,00
32	Profit from transfer of investments	557 732,00	1 250 662,00
<b>33</b>	<b>INVESTMENTS EXPENSES (-)</b>	<b>-877 199,00</b>	<b>-1 327 633,00</b>
34	Investment management expenses including interest (-)	-389 246,00	-454 165,00
35	Costs related to participation in other companies activity and other investments (-)	0,00	0,00
36	Loss due to decrease in value (-)	-313 792,00	0,00
37	Loss on transfer of investments (-)	-174 161,00	-873 468,00
<b>38</b>	<b>LOSS FROM OTHER INVESTMENT OF LIFE INSURANCE (-)</b>	<b>1 327 933,00</b>	<b>6 672 435,00</b>
39	Profit from investment when the investment risk borne by the insured	1 327 933,00	6 672 435,00
40	Profit from professional pension accumulation investment	0,00	0,00
<b>41</b>	<b>OTHER INCOME</b>	<b>610 671,00</b>	<b>697 673,00</b>
42	Income from pension accumulation activity	0,00	0,00
43	Finance income (+)	144 024,00	132 565,00
44	Other income (+)	466 647,00	565 108,00
<b>45</b>	<b>OTHER EXPENSES (-)</b>	<b>-746 873,00</b>	<b>-358 662,00</b>
46	Expenses from pension accumulation activity (-)	0,00	0,00
47	Finance expenses (-)	-182 536,00	-145 558,00
48	Other expenses (-)	-564 337,00	-213 104,00
<b>49</b>	<b>CURRENT YEAR RESULT - PROFIT (LOSS) BEFORE TAXATION</b>	<b>5 554 899,00</b>	<b>5 604 813,00</b>
<b>50</b>	<b>PROFIT TAX (-)</b>	<b>-113 385,00</b>	<b>-32 298,00</b>
51	Income tax expense for the reporting year	-126 083,00	-42 000,00
52	Deferred income tax expense (income)	12 698,00	9 702,00
<b>53</b>	<b>CURRENT YEAR RESULT - PROFIT (LOSS)</b>	<b>5 441 514,00</b>	<b>5 572 515,00</b>
<b>54</b>	<b>Statement of comprehensive income</b>	<b>7 017 591,00</b>	<b>13 276 465,00</b>
55	Change in the value of available-for-sale financial assets	7 017 591,00	13 276 465,00
56	From cash flow hedges	0,00	0,00
57	Revaluation of assets	0,00	0,00
58	Actuarial gains (losses) of defined benefit pension plans	0,00	0,00
59	Other comprehensive income	0,00	0,00
60	PROFIT TAX FROM OTHER COMPREHENSIVE INCOME (-)	0,00	0,00
<b>61</b>	<b>OTHER COMPREHENSIVE INCOME, MINUS PROFIT TAX</b>	<b>7 017 591,00</b>	<b>13 276 465,00</b>
<b>62</b>	<b>CURRENT YEAR RESULT - PROFIT (LOSS) AND OTHER COMPREHENSIVE INCOME</b>	<b>12 459 105,00</b>	<b>18 848 980,00</b>

## Cash flows statement

No.	Articles	Financial Year	
		1	2
1	CASH FLOWS FROM OPERATING ACTIVITIES +/-	4 656 994,00	3 052 186,00
2	Insurance and inward reinsurance premiums received	81 857 920,00	76 100 466,00
3	Insurance premiums	81 857 920,00	76 100 466,00
4	Inward reinsurance premiums	0,00	0,00
5	Component of deposit	0,00	0,00
6	Coinsurance premiums	0,00	0,00
7	Share of insurance undertakings in coinsurance premiums received	0,00	0,00
8	Share in coinsurance premiums received of other insurance undertakings involved in coinsurance operations	0,00	0,00
9	Amounts paid to other insurance undertakings involved in coinsurance operations (-)	0,00	0,00
10	Amounts received from other insurance undertakings involved in coinsurance operations	0,00	0,00
11	Outward reinsurance premiums (-)	0,00	0,00
12	Proportional outward reinsurance premiums (-)	0,00	0,00
13	Non-proportional outward reinsurance premiums (-)	0,00	0,00
14	Amounts paid under insurance and reinsurance contracts (-)	-55 418 718,00	-53 278 623,00
15	Rebates upon cancellation of contracts (-)	-37 403,00	-13 798,00
16	Insurance (-)	-37 403,00	-13 798,00
17	Reinsurance (-)	0,00	0,00
18	Claims paid (-)	-38 342 286,00	-38 262 603,00
19	Insurance (-)	-38 346 985,00	-38 341 367,00
20	Reinsurance (-)	4 699,00	78 764,00
21	Amounts recovered by way of subrogation and salvage (+)	3 257,00	4 944,00
22	Insurance (+)	3 257,00	4 944,00
23	Reinsurance (+)	0,00	0,00
24	Surrender values paid (-)	-17 011 072,00	-14 959 164,00
25	Insurance (-)	-17 011 072,00	-14 959 164,00
26	Reinsurance (+)	0,00	0,00
27	Claim handling expenses paid (-)	-7 019,00	-16 067,00
28	Insurance (-)	-7 019,00	-16 067,00
29	Reinsurance (-)	0,00	0,00
30	Amounts paid for life insurance with the investment risk borne by the insured (-)	-25 416,00	-32 309,00
31	Amounts paid for other financial liabilities (-)	1 221,00	374,00
32	Other amounts transferred to reinsurers (-)	-694 040,00	-508 686,00
33	Other amounts received from reinsurers	14 819,00	97 946,00
34	Other amounts transferred to the reinsured (-)	0,00	0,00
35	Other amounts received from the reinsured	0,00	0,00

36	Operating expenses paid (-)	-18 134 869,00	-15 053 168,00
37	Taxes on ordinary activities paid (-)	-3 267 280,00	-4 956 622,00
38	Amounts received from other operating activities	299 269,00	655 794,00
39	Amounts paid on other operating activities (-)	-106,00	-4 921,00
40	CASH FLOWS FROM INVESTING ACTIVITIES +/(-)	-2 905 157,00	2 273 085,00
41	Amounts received from investing activities	4 906 817,00	8 407 813,00
42	Subsidiaries and associated companies	1 342 253,00	2 026 451,00
43	Shares, other variable-yield securities and income units in unit trusts	787 706,00	436 974,00
44	Debt and other fixed-interest securities	2 571 136,00	5 728 648,00
45	Land	0,00	0,00
46	Buildings	410,00	12 639,00
47	Loans secured with mortgages	0,00	0,00
48	Other secured loans	0,00	0,00
49	Unsecured loans	205 008,00	202 762,00
50	Deposits with credit institutions	304,00	339,00
51	Other investments	0,00	0,00
52	Amounts received on maturity or realization of investments	13 804 685,00	34 986 655,00
53	Subsidiaries and associates	645 388,00	0,00
54	Shares, other variable-yield securities and units in unit trusts	0,00	12 991 376,00
55	Debt securities and other fixed-interest securities	13 159 296,00	21 837 167,00
56	Land	0,00	0,00
57	Buildings	0,00	158 112,00
58	Loans secured with mortgages	0,00	0,00
59	Other secured loans	0,00	0,00
60	Unsecured loans	0,00	0,00
61	Deposits with credit institutions	0,00	0,00
62	Other investments	0,00	0,00
63	Amounts paid on investment (-)	-21 472 550,00	-40 934 686,00
64	Subsidiaries and associates (-)	0,00	-219 853,00
65	Shares, other variable-yield securities and units in unit trusts (-)	-10 887 887,00	-27 584 159,00
66	Debt securities and other fixed-interest securities (-)	-9 922 737,00	-12 891 520,00
67	Land (-)	0,00	0,00
68	Buildings (-)	0,00	0,00
69	Loans secured with mortgages (-)	0,00	0,00
70	Other secured loans (-)	0,00	0,00
71	Unsecured loans (-)	0,00	0,00
72	Deposits with credit institutions (-)	0,00	0,00
73	Other investments (-)	-661 926,00	-239 154,00
74	Taxes paid on investing activities (-)	-101 705,00	-153 697,00
75	Amounts generated from other investing activities	0,00	0,00
76	Amounts paid on other investing activities (-)	-42 404,00	-33 000,00



77	CASH FLOWS FROM FINANCING ACTIVITIES +/-	-907,00	-3 502 591,00
78	Amounts received on issue of ordinary and preference shares	0,00	0,00
79	Amounts paid on purchase of own shares (-)	0,00	0,00
80	Amounts received on issue of debt securities	0,00	0,00
81	Amounts paid on redemption of debt securities (-)	0,00	0,00
82	Loans received	0,00	0,00
83	Loans repaid (-)	0,00	0,00
84	Dividends paid (-)	0,00	-3 500 000,00
85	Taxes paid on financing activities (-)	0,00	0,00
86	Amounts generated from other financing activities	0,00	0,00
87	Amounts paid on other financing activities (-)	-907,00	-2 591,00
88	CURRENCY EXCHANGE IMPACT	0,00	0,00
89	INCREASE (DECREASE) IN CASH	1 750 930,00	1 822 680,00
90	CASH AND CASH EQUIVALENTS IN THE BEGINNING OF THE PERIOD	8 576 679,00	6 753 999,00
91	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	10 327 609,00	8 576 679,00